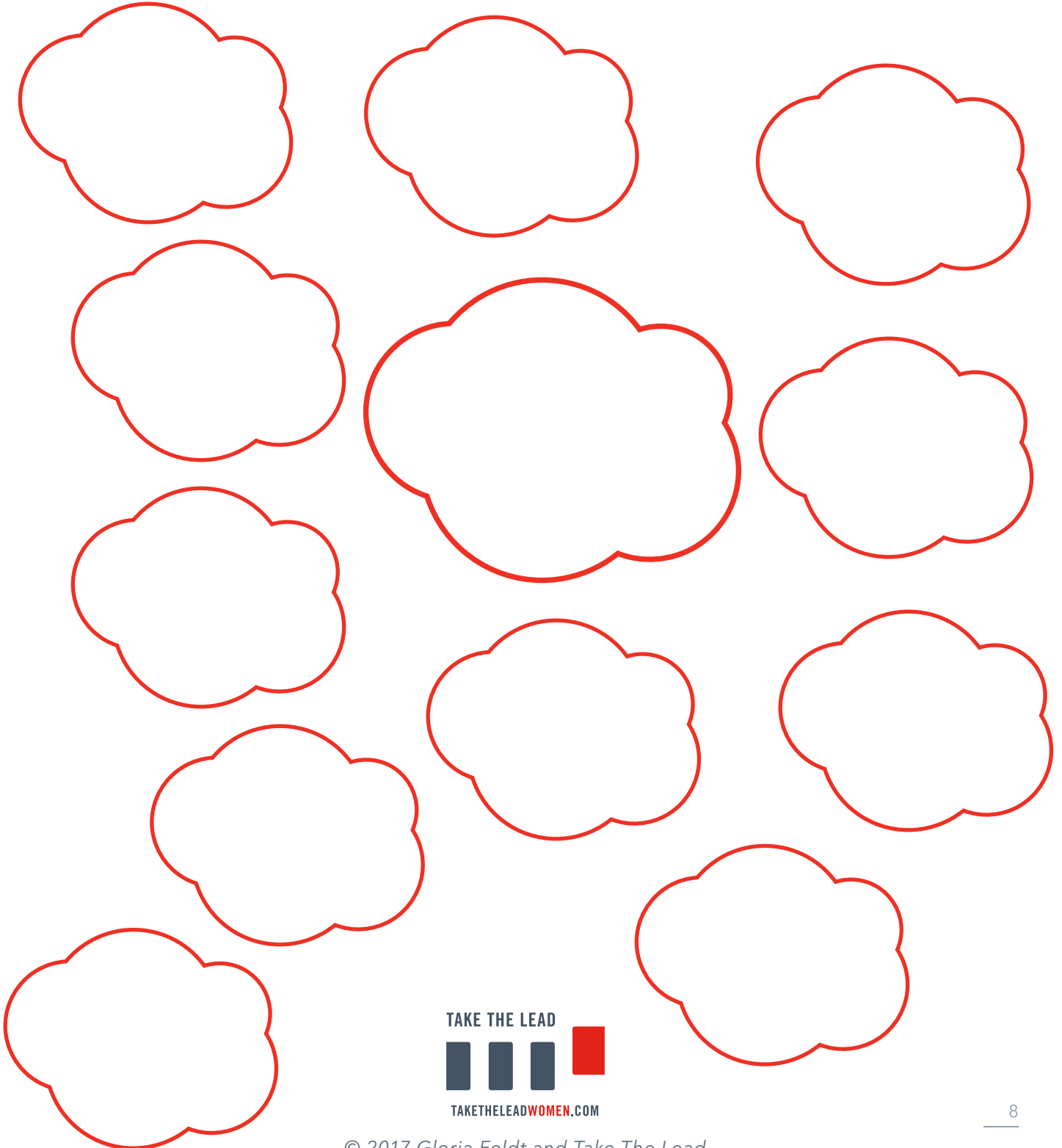


## MY POWER MAP

Place yourself and others in your organization, community, or field. Add: Think about where the power centers are--formal or informal. Who can actually "get stuff done?" Place the people with the most power closest to the middle of the map. Where are you in proximity to them either on the org chart or in reality of your relationships? You will begin to identify gaps in your networks where you need to build stronger relationships in order to achieve your goals. And remember the world turns on human connections.



TAKE THE LEAD



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